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**ANNUAL AUDITED REPORT
FORM X-17A-5
PART III**

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8-67695

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**Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/17 AND ENDING 12/31/17
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Navian Capital Securities, LLC

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

425 Walnut Street, Suite 1100

OFFICIAL USE ONLY

FIRM I.D. NO.

Cincinnati
(City)

(No. and Street)
Ohio
(State)

45202
(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Bob Jenkins

(513) 271-0759

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Flynn & Company, Inc.

(Name - if individual, state last, first, middle name)

7800 E. Kemper Road
(Address)

Cincinnati
(City)

Ohio
(State)

45249
(Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant
☐ Public Accountant
☐ Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)


SEC 1410 (06-02)

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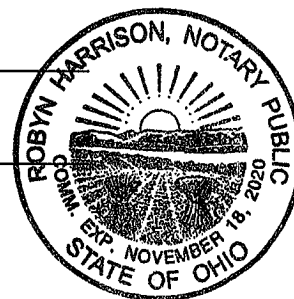
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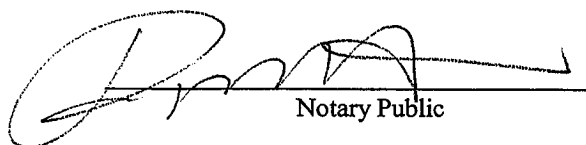
OATH OR AFFIRMATION

I, Timothy Bonacci, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Navian Capital Securities, LLC, as of December 31, 2017, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:


Signature

CEO
Title




Notary Public

This report ** contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☒ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☒ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

****For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).**

Navian Capital Securities, LLC

SEC File Number 8-67695

**Financial Statements and Supplementary Schedules
For the Year Ended December 31, 2017 and
Independent Auditors' Report
and Supplementary Report on Internal Control**

**Filed pursuant to Rule 17a-5(e)(3) under the
Securities Exchange Act of 1934
as a PUBLIC DOCUMENT**

FLYNN & COMPANY, INC.
Certified Public Accountants

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

ANNUAL AUDIT REPORT

Year ended December 31, 2017

**Navian Capital Securities, LLC
(Name of Respondent)**

**425 Walnut Street, Suite 1100
Cincinnati, Ohio 45202
(Address of Principal Executive Office)**

**Mr. Tim Bonacci
Navian Capital Securities, LLC
425 Walnut Street, Suite 1100
Cincinnati, Ohio 45202
(513) 271-0759
(Name and address of person authorized to receive notices and
communications from the Securities and Exchange Commission)**

Navian Capital Securities, LLC

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Member
Navian Capital Securities, LLC

Opinion on the Financial Statements

We have audited the accompanying statement of financial condition of Navian Capital Securities, LLC as of December 31, 2017, the related statements of operations, changes in member's equity, and cash flows for the year then ended, and the related notes and schedules (collectively referred to as the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of Navian Capital Securities, LLC as of December 31, 2017, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Basis for Opinion

These financial statements are the responsibility of Navian Capital Securities, LLC's management. Our responsibility is to express an opinion on Navian Capital Securities, LLC's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to Navian Capital Securities, LLC in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

Supplemental Information

The Schedule I, Computation of Net Capital Under SEC Rule 15c3-1 and Schedule II, Computation for Determination of Reserve Requirements Under SEC Rule 15c3-3 (exemption) has been subjected to audit procedures performed in conjunction with the audit of Navian Capital Securities, LLC's financial statements. The supplemental information is the responsibility of Navian Capital Securities, LLC's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the Schedule I, Computation of Net Capital Under SEC Rule 15c3-1 and Schedule II, Computation for Determination of Reserve Requirements Under SEC Rule 15c3-3 (exemption) is fairly stated, in all material respects, in relation to the financial statements as a whole.

Flynn & Company, Inc.

We have served as Navian Capital Securities, LLC's auditor since 2008.
February 19, 2018

NAVIAN CAPITAL SECURITIES, LLC
STATEMENT OF FINANCIAL CONDITION
DECEMBER 31, 2017

Assets

Current Assets

Cash and cash equivalents	\$ 155,321
Accounts receivable	210,361
Investments	28,470
Prepays and other current assets	<u>12,462</u>
Total current assets	406,614

Restricted cash	25,015
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Fixed assets, net	<u>4,566</u>
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Total Assets	<u>\$ 436,195</u>
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Liabilities and Member's Equity

Current Liabilities

Accounts payable	\$ 59,623
Accrued liabilities	96,200
Short term debt	<u>125,000</u>
Total current liabilities	280,823

Member's Equity	<u>155,372</u>
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Total Liabilities and Member's Equity	<u>\$ 436,195</u>
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The accompanying notes are an integral part of these statements.

NAVIAN CAPITAL SECURITIES, LLC
STATEMENT OF OPERATIONS
FOR THE YEAR ENDED DECEMBER 31, 2017

Revenues

Referral fees	\$ 668,866
Trade spread	<u>2,227,551</u>
 Total Revenues	 2,896,417

Expenses

Payroll and related expenses	1,218,119
Employee benefits	76,723
Licensing and registration	33,984
Occupancy expense	128,505
Professional fees	13,000
Clearing fees	80,803
Technology expense	89,908
Supplies	9,522
Marketing	207,994
Travel	235,075
Depreciation	5,728
Other	<u>11,461</u>
 Total Expenses	 2,110,822

Other Income and Expenses

Other income	174
Interest expense	<u>(7,412)</u>
 Total Other Income, net	 <u>(7,238)</u>

Net Income

\$ 778,357

The accompanying notes are an integral part of these statements.

NAVIAN CAPITAL SECURITIES, LLC
STATEMENT OF CHANGES IN MEMBER'S EQUITY
FOR THE YEAR ENDED DECEMBER 31, 2017

Balance at December 31, 2016	\$ 177,015
Net Income	778,357
Distributions	<u>(800,000)</u>
Balance at December 31, 2017	<u>\$ 155,372</u>

The accompanying notes are an integral part of these statements.

NAVIAN CAPITAL SECURITIES, LLC
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2017

Cash Flows from Operating Activities:

Net income	\$ 778,357
Adjustment to reconcile net income to net cash provided by operating activities:	
Depreciation	5,728
Increase in accounts receivable	(30,932)
Decrease in investments	69,868
Increase in prepaid expense	(892)
Increase in accounts payable	34,672
Decrease in accrued liabilities	(43,253)
Decrease in other receivables	<u>1,851</u>

Net cash provided by operating activities 815,399

Cash Flows from Financing Activities:

Repayments on short-term debt	(25,000)
Member distributions	<u>(800,000)</u>

Net cash used by financing activities (825,000)

Net increase in cash and cash equivalents (9,601)

Cash and cash equivalents, beginning of year 164,922

Cash and cash equivalents, end of year \$ 155,321

The accompanying notes are an integral part of these statements.

NAVIAN CAPITAL SECURITIES, LLC
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Company and Operations

Navian Capital Securities, LLC (the “Company”) is a broker/dealer registered under the Securities Exchange Act of 1934. The Company was formed on June 15, 2006 as a Delaware limited liability company; as such, its member possesses limited liability for obligations of the Company. The Company is a wholly-owned subsidiary of Navian Capital, LLC (the “Member”). The Company will continue to exist perpetually unless terminated earlier in accordance with the operating agreement.

As a member of Financial Industry Regulatory Authority, Inc. (FINRA), the Company is exempt from the requirements of Rule 15c3-3 of the Securities and Exchange Commission (SEC) because it operates under Section (k)(2)(ii) of that Rule.

Basis of Presentation

The accounting and reporting policies of the Company conform with accounting principles generally accepted in the United States of America (“GAAP”) as contained in the Accounting Standards Codification (“ASC”) issued by the Financial Accounting Standards Board (“FASB”). The financial statements of the Company have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. A summary of significant accounting policies follow and are described below to enhance the usefulness of the financial statements to the reader.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For statement of financial condition and cash flow purposes, the Company considers all highly liquid debt instruments, with a maturity of 3 months or less at date of purchase to be cash equivalents.

Accounts Receivable

Accounts receivable are stated at net realizable value. The Company provides an allowance for doubtful accounts based on management’s periodic review of accounts. Accounts are considered delinquent when payments have not been received within the agreed upon terms, and are written off when management determines that collection is not probable. As of December 31, 2017, management had determined that no allowance for doubtful accounts is required.

NAVIAN CAPITAL SECURITIES, LLC
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fixed Assets

Fixed assets are stated at cost. Depreciation of fixed assets is recorded using the straight-line method over the estimated useful lives of the assets. Maintenance and repair costs are expensed as incurred.

The estimated useful lives of fixed assets are as follows:

Leasehold improvements	5 years
Office equipment	7 years
Furniture and fixtures	7 years
Computer equipment	3 years

The Company capitalizes leasehold improvements, office equipment, furniture and fixtures, and computer equipment with amounts over \$1,000.

Investments

The Company accounts for investments in accordance with the provisions of *Accounting for Certain Investments in Debt and Equity Securities* per the ASC standards which require that investments be categorized as held-to-maturity, trading, or available-for-sale. Securities classified as held to maturity are carried at cost only if the Company has the positive intent and ability to hold these securities to maturity. Unrealized gains on trading securities are included in earnings currently. Securities available-for-sale are carried at fair value with resulting unrealized gains or losses charged to equity. Cost of securities sold is determined by using the specific-identification method.

Net Capital Requirements

The Company is required to maintain a minimum net capital balance (as defined) of \$100,000 pursuant to the SEC's Uniform Net Capital Rule 15c3-1. The Company's net capital balance was \$137,661 at December 31, 2017. The Company must also maintain a ratio of aggregate indebtedness (as defined) to net capital of not more than 15 to 1. The Company's ratio was 1.8331 to 1 at December 31, 2017.

Concentrations of Credit Risk

The Company's financial instruments that are exposed to concentrations of credit risk consist primarily of cash and cash equivalents. The Company places its cash and temporary cash investments with high credit quality financial institutions. At times such investments may be in excess of FDIC insurance limits.

Income Taxes

The Company, with the consent of its Member, has elected to be formed as a limited liability company. The operating agreement of the Company, construed under Delaware laws, states that the Company will be treated as a partnership for federal and state income tax purposes. In lieu of paying taxes at the company level, the members of a limited liability company are taxed on their proportionate share of a company's taxable income. Therefore, no provision or liability for federal or state income taxes has been included in the accompanying financial statements.

NAVIAN CAPITAL SECURITIES, LLC
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Taxes (Continued)

The Company follows the provisions of *Accounting for Uncertainty in Income Taxes* as required by the ASC standards. The Company recognizes the financial statement benefit of a tax position only after determining that the relevant tax authority would be more likely than not sustain the position following an audit. For tax positions meeting the more-likely-than-not threshold, the amount recognized in the financial statements is the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement with the relevant tax authority. The Company does not believe the financial statements include any uncertain tax positions.

New Accounting Pronouncements

In May 2014, the FASB issued ASU 2015-14, Revenue from Contracts with Customers. The standard's core principle is that an organization will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the organization expects to be entitled in exchange for those goods or services. This standard also includes expanded disclosure requirements that result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contract with customers. This standard will be effective for the Company's year ending December 31, 2018. The Company does not currently believe the adoption will have a significant impact on the recognition of revenues or related disclosures.

Subsequent Events

In conformity with the ASC standards, the Company has evaluated for disclosure all subsequent events and transactions through February 19, 2018, which was the date the financial statements were available to be issued for the year ended December 31, 2017.

NOTE B – RESTRICTED CASH

The Company has an agreement with a Clearing Broker to collect for the Company and hold payment on all commissions, fees, and other charges established by the Company. The Company is required to maintain a minimum balance of \$25,000 or the Clearing Broker is not obligated to perform these services. As of December 31, 2017, the Company was above the minimum amount set forth in the agreement.

NOTE C – INVESTMENTS

The cost and estimated fair value of securities for trading at December 31, 2017, were as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Equity linked CDs	\$ 28,470	\$ -	\$ -	\$ 28,470

NAVIAN CAPITAL SECURITIES, LLC
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017

NOTE D – FAIR VALUE MEASUREMENTS

The Company follows the provisions of *Fair Value Measurements and Disclosures* as require by the ASC standards. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The topic provides guidance on various methods used to measure fair value including market, income and cost approaches. These approaches require the Company to utilize certain assumptions about risk. These inputs can be readily observable, market corroborated, or generally unobservable inputs. The Company attempts to utilize valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the inputs used in the valuation techniques, the Company is required to classify the inputs under a fair value hierarchy that ranks the inputs based on their quality and reliability. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities (which are considered “level 1” measurements) and the lowest priority to unobservable inputs (which are considered “level 3” measurements). The three levels of the fair value hierarchy are as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities in active markets that the Company has the ability to access as of the measurement date.

Level 2 – Significant other observable inputs other than the Level 1 prices, such as quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability, and inputs that are derived principally from other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Significant unobservable inputs that reflect an entity’s own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Assets Measured at Fair Value on a Recurring Basis

The following table summarizes assets measured at fair value on a recurring basis as of December 31, 2017, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

	December 31, 2017			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Equity linked CDs	\$ 28,470	\$ -	\$ -	\$ 28,470

The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company’s various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. Current GAAP excludes certain financial instruments and all nonfinancial instruments from its fair value disclosure requirements. Accordingly, the aggregate fair value

NAVIAN CAPITAL SECURITIES, LLC
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017

NOTE D – FAIR VALUE MEASUREMENTS (CONTINUED)

amounts presented may not necessarily represent the underlying fair value of the Company. Changes in assumptions or estimation methodologies may have a material effect on these estimated fair values.

The Company's remaining asset and liabilities, which are not considered financial instruments, have not been valued differently than has been customary with historical cost accounting.

NOTE E – FIXED ASSETS

Fixed assets consisted of the following at December 31, 2017:

	2017
Furniture and fixtures	\$ 4,673
Leashold improvements	7,907
Office equipment	6,846
Computer equipment	38,914
	<u>58,340</u>
Less accumulated depreciation	<u>(53,774)</u>
Fixed assets, net	<u>\$ 4,566</u>
Depreciation expense	<u>\$ 5,728</u>

NOTE F – RELATED PARTIES

On August 19, 2011, the Company entered into a sublease agreement with the Member for office space located in Cincinnati, Ohio. The Company pays the Member for the square footage used by the Company. The lease has primary terms of 41 months with an option to extend the terms of the lease an additional three years. On March 6, 2015, the option to extend the lease an additional three years was exercised. Further, on February 5, 2018, the option to extend the lease an additional four months was exercised. Total future minimum lease payments due for the next year are as follows:

Year Ending December 31, 2018	<u>42,522</u>
Total future minimum lease expense	<u>\$ 42,522</u>

For the year ended December 31, 2017 rent expense was \$102,052.

The Company has an expense sharing agreement with the Member for the allocation of employee benefits. During 2017, the Company incurred expenses relating to this agreement totaling \$80,353.

NAVIAN CAPITAL SECURITIES, LLC
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017

NOTE G – SHORT-TERM DEBT

On February 23, 2015, the company entered into a line of credit agreement with Navian Capital, LLC for operating capital purposes. The established line of credit is \$750,000 and the agreement had a maturity date of February 23, 2016, with the ability to renew annual. The debt acts as a revolving line and bears interest of 3.75% per annum, which is to be paid monthly. On February 23, 2017, the option to renew the line was exercised. The maturity date of the renewal is February 23, 2018.

Current balances of all borrowings as of December 31, 2017, are as follows:

Year Ending December 31, 2017	<u>125,000</u>
Total	<u>\$ 125,000</u>

NAVIAN CAPITAL SECURITIES, LLC
SCHEDULE I -COMPUTATION OF NET CAPITAL
PURSUANT TO RULE 15c3-1
UNDER THE SECURITIES EXCHANGE ACT OF 1934
DECEMBER 31, 2017

Net Capital:	
Member's equity	\$ 155,372
Nonallowable assets	(17,043)
Haircuts on securities	<u>(668)</u>
Net Capital	137,661
Minimum Capital Required to be Maintained	
(Greater of \$100,000 or 6-2/3% of aggregate indebtedness)	<u>(100,000)</u>
Excess Net Capital	<u>\$ 37,661</u>
Aggregate Indebtedness to Net Capital	<u>\$ 252,353</u>
Ratio of Aggregate Indebtedness to Net Capital	<u>1.8331 to 1</u>

There are no material reconciling items between the amounts presented above and the amounts as reported in Navian Capital Securities, LLC's unaudited FOCUS Report as of December 31, 2017. Therefore, no reconciliation of the two computations is deemed necessary.

NAVIAN CAPITAL SECURITIES, LLC
SCHEDULE II- COMPUTATION FOR DETERMINATION OF RESERVE
REQUIREMENTS AND INFORMATION FOR POSSESSION
OR CONTROL REQUIREMENTS PURSUANT TO RULE 15c3-3
UNDER THE SECURITIES EXCHANGE ACT OF 1934
DECEMBER 31, 2017

The Company is not required to present the schedules "Computation for Determination of Reserve Requirements under Rule 15c3-3" or "Information for Possession or Control Requirements under Rule 15c3-3" as it meets the exemptive provisions of Rule 15c3-3 under Section (k)(2)(ii) of the Rule.



CPAs & Business Consultants

Review Report of Independent Registered Public Accounting Firm

To the Member
Navian Capital Securities, LLC
Cincinnati, Ohio

We have reviewed management's statements, included in the accompanying Exemption from Reserve Requirements Under Rule 15c3-3 Report, in which (1) Navian Capital Securities, LLC ("the Company") identified the following provisions of 17 C.F.R. § 15c3-3(k) under which the Company claimed an exemption from 17 C.F.R. § 240.15c3-3: (k)(2)(ii), (the "exemption provisions") and (2) the Company stated that the Company met the identified exemption provisions throughout the most recent fiscal year without exception. The Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the conditions set forth in paragraph (k)(2)(ii), of Rule 15c3-3 under the Securities Exchange Act of 1934.

Flynn & Company, Inc.

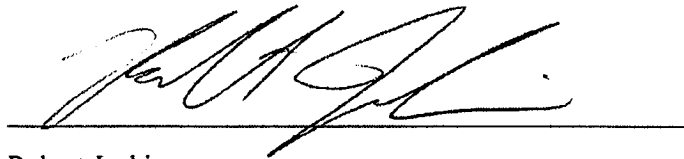
February 19, 2018

Navian Capital Securities, LLC
EXEMPTION REPORT
REQUIREMENT FOR BROKER/DEALERS UNDER
RULE 17a-5 OF THE SECURITIES EXCHANGE ACT OF 1934
December 31, 2017

To the best knowledge and belief of Navian Capital Securities, LLC:

The Company claimed the (k)(2)(ii) exemption provision from Rule 15c3-3 of the Securities Exchange Act of 1934.

The Company met the (k)(2)(ii) exemption provision from Rule 15c3-3, without exception, throughout the most recent fiscal year ending December 31, 2017.

A handwritten signature in black ink, appearing to read 'Robert Jenkins', is written over a horizontal line.

Robert Jenkins

Financial and Operations Principal



CPAs & Business Consultants

**Independent Accountant's Report on
Applying Agreed-Upon Procedures Related
to an Entity's SIPC Assessment Reconciliation**

To the Member
Navian Capital Securities, LLC

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the General Assessment Reconciliation (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2017, which was agreed to by Navian Capital Securities, LLC and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating Navian Capital Securities, LLC's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). Navian Capital Securities, LLC's management is responsible for Navian Capital Securities, LLC's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries noting no differences;
2. Compared the amounts reported on the audited Form X-17A-5 (quarterly FOCUS Reports) for the year ended December 31, 2017, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2017, noting no differences;
3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences;
4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and
5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Flynn & Company, Inc.

February 19, 2018

SIPC-7

(35-REV 6/17)

SECURITIES INVESTOR PROTECTION CORPORATION

P.O. Box 92185 Washington, D.C. 20090-2185

202-371-8300

General Assessment Reconciliation**SIPC-7**

(35-REV 6/17)

For the fiscal year ended December 31, 2017

(Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for purposes of the audit requirement of SEC Rule 17a-5:

8-67695 FINRA DEC
 NAVIAN CAPITAL SECURITIES LLC
 425 WALNUT STREET, SUITE 1100
 CINCINNATI, OH 45202-3931

Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.

Name and telephone number of person to contact respecting this form.

Bob Jenkins, (513) 878-1090

WORKING COPY

2. A. General Assessment (item 2e from page 2)

\$ 3,220

B. Less payment made with SIPC-6 filed (exclude interest)

(1,412)July 26, 2017

Date Paid

C. Less prior overpayment applied

(0)

D. Assessment balance due or (overpayment)

1,808

E. Interest computed on late payment (see instruction E) for _____ days at 20% per annum

0

F. Total assessment balance and interest due (or overpayment carried forward)

\$ 1,808G. PAYMENT: ☒ the box

Check mailed to P.O. Box ☒ Funds Wired ☐
 Total (must be same as F above)

\$ 1,808

H. Overpayment carried forward

\$(0)

3. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number):

The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete.

Navian Capital Securities, LLC

(Name of Corporation, Partnership or other organization)

CEO

(Authorized Signature)

(Title)

Dated the 6 day of February, 2018.

This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.

SIPC REVIEWER

Dates:

Postmarked _____

Received _____

Reviewed _____

Calculations _____

Documentation _____

Forward Copy _____

Exceptions:

Disposition of exceptions:

Amounts for the fiscal period
beginning January 1, 2017
and ending December 31, 2017

\$2,896,419

(80,803)

(668,867)

(749,670)

2,146,749

3,220

2

SIPC-7 Instructions

This form is to be filed by all members of the Securities Investor Protection Corporation whose fiscal years end in 2011 and annually thereafter. The form together with the payment is due no later than 60 days after the end of the fiscal year, or after membership termination. Amounts reported herein must be readily reconcilable with the member's records and the Securities and Exchange Commission Rule 17a-5 report filed. Questions pertaining to this form should be directed to SIPC via e-mail at form@sipc.org or by telephoning 202-371-8300.

A. For the purposes of this form, the term "SIPC Net Operating Revenues" shall mean gross revenues from the securities business as defined in or pursuant to the applicable sections of the Securities Investor Protection Act of 1970 ("Act") and Article 6 of SIPC's bylaws (see page 4), less item 2c(9) on page 2.

B. Gross revenues of subsidiaries, except foreign subsidiaries, are required to be included in SIPC Net Operating Revenues on a consolidated basis except for a subsidiary filing separately as explained hereinafter.

If a subsidiary was required to file a Rule 17a-5 annual audited statement of income separately and is also a SIPC member, then such subsidiary must itself file SIPC-7, pay the assessment, and should not be consolidated in your SIPC-7.

SIPC Net Operating Revenues of a predecessor member which are not included in item 2a, were not reported separately and the SIPC assessments were not paid thereon by such predecessor, shall be included in item 2b(1).

C. Your General Assessment should be computed as follows:

(1) Line 2a For the applicable period enter total revenue based upon amounts reported in your Rule 17a-5 Annual Audited Statement of Income prepared in conformity with generally accepted accounting principles applicable to securities brokers and dealers, or if exempted from that rule, use X-17A-5 (FOCUS Report) Line 12, Code 4030.

(2) Adjustments The purpose of the adjustments on page 2 is to determine SIPC Net Operating Revenues.

(a) Additions Lines 2b(1) through 2b(7) assure that assessable income and gain items of SIPC Net Operating Revenues are totaled, unreduced by any losses (e.g., if a net loss was incurred for the period from all transactions in trading account securities, that net loss does not reduce other assessable revenues). Thus, line 2b(4) would include all short dividend and interest payments including those incurred in reverse conversion accounts, rebates on stock loan positions and repo interest which have been netted in determining line 2(a).

(b) Deductions Line 2c(1) through line 2c(9) are either provided for in the statute, as in deduction 2c(1), or are allowed to arrive at an assessment base consisting of net operating revenues from the securities business. For example, line 2c(9) allows for a deduction of either the total of interest and dividend expense (not to exceed interest and dividend income), as reported on FOCUS line 22/PART IIA line 13 (Code 4075), plus line 2b(4) or 40% of interest earned on customers' securities accounts (40% of FOCUS Line 5 Code 3960). Be certain to complete both line (i) and (ii), entering the greater of the two in the far right column. Dividends paid to shareholders are not considered "Expense" and thus are not to be included in the deduction. Likewise, interest and dividends paid to partners pursuant to the partnership agreements would also not be deducted.

If the amount reported on line 2c (8) aggregates to \$100,000 or greater, supporting documentation must accompany the form that identifies these deductions. Examples of support information include; contractual agreements, prospectuses,

and limited partnership documentation.

- (i) Determine your SIPC Net Operating Revenues, item 2d, by adding to item 2a, the total of item 2b, and deducting the total of item 2c.
- (ii) Multiply SIPC Net Operating Revenues by the applicable rate. Enter the resulting amount in item 2e and on line 2A of page 1.
- (iii) Enter on line 2B the assessment due as reflected on the SIPC-6 previously filed.
- (iv) Subtract line 2B and 2C from line 2A and enter the difference on line 2D. This is the balance due for the period.
- (v) Enter interest computed on late payment (if applicable) on line 2E.
- (vi) Enter the total due on line 2F and the payment of the amount due on line 2G.
- (vii) Enter overpayment carried forward (if any) on line 2H.

D. Any SIPC member which is also a bank (as defined in the Securities Exchange Act of 1934) may exclude from SIPC Net Operating Revenues dividends and interest received on securities in its investment accounts to the extent that it can demonstrate to SIPC's satisfaction that such securities are held, and such dividends and interest are received, solely in connection with its operations as a bank and not in connection with its operations as a broker, dealer or member of a national securities exchange. Any member who excludes from SIPC Net Operating Revenues any dividends or interest pursuant to the preceding sentence shall file with this form a supplementary statement setting forth the amount so excluded and proof of its entitlement to such exclusion.

E. Interest on Assessments. If all or any part of assessment payable under Section 4 of the Act has not been postmarked within 15 days after the due date thereof, the member shall pay, in addition to the amount of the assessment, interest at the rate of 20% per annum on the unpaid portion of the assessment for each day it has been overdue.

F. Securities and Exchange Commission Rule 17a-5(e) (4) requires those who are not exempted from the audit requirement of the rule and whose gross revenues are in excess of \$500,000 to file a supplemental independent public accountants report covering this SIPC-7 no later than 60 days after their fiscal year ends.

Mail this completed form to SIPC together with a check for the amount due, made payable to SIPC, using the enclosed return PO BOX envelope or wire the payment to:
Bank Name: Citibank, New York
Swift: CITIUS33
ABA#: 021000089
Account Number: 30801482
Address: 111 Wall Street, New York, New York 10043 USA
On the wire identify the name of the firm and its SEC Registration 8-# and label it as "for assessment."
Please fax a copy of the assessment form to (202)-371-6728 or e-mail a copy to form@sipc.org on the same day as the wire.

From Section 16(9) of the Act:

The term "gross revenues from the securities business" means the sum of (but without duplication)—

- (A) commissions earned in connection with transactions in securities effected for customers as agent (net of commissions paid to other brokers and dealers in connection with such transactions) and markups with respect to purchases or sales of securities as principal;
- (B) charges for executing or clearing transactions in securities for other brokers and dealers;
- (C) the net realized gain, if any, from principal transactions in securities in trading accounts;
- (D) the net profit, if any, from the management of or participation in the underwriting or distribution of securities;
- (E) interest earned on customers' securities accounts;
- (F) fees for investment advisory services (except when rendered to one or more registered investment companies or insurance company separate accounts) or account supervision with respect to securities;
- (G) fees for the solicitation of proxies with respect to, or tenders or exchanges of, securities;
- (H) income from service charges or other surcharges with respect to securities;
- (I) except as otherwise provided by rule of the Commission, dividends and interest received on securities in investment accounts of the broker or dealer;
- (J) fees in connection with put, call, and other options transactions in securities;
- (K) commissions earned for transactions in (i) certificates of deposit, and (ii) Treasury bills, bankers acceptances, or commercial paper which have a maturity at the time of issuance of not exceeding nine months, exclusive of days of grace, or any renewal thereof, the maturity of which is likewise limited, except that SIPC shall by bylaw include in the aggregate of gross revenues only an appropriate percentage of such commissions based on SIPC's loss experience with respect to such instruments over at least the preceding five years; and
- (L) fees and other income from such other categories of the securities business as SIPC shall provide by bylaw.

Such term includes revenues earned by a broker or dealer in connection with a transaction in the portfolio margining account of a customer carried as securities accounts pursuant to a portfolio margining program approved by the Commission. Such term does not include revenues received by a broker or dealer in connection with the distribution of shares of a registered open end investment company or unit investment trust or revenues derived by a broker or dealer from the sales of variable annuities, the business of insurance, or transactions in security futures products.

From Section 16(14) of the Act:

The term "Security" means any note, stock, treasury stock, bond, debenture, evidence of indebtedness, any collateral trust certificate, preorganization certificate or subscription, transferable share, voting trust certificate, certificate of deposit, certificate of deposit for a security, or any security future as that term is defined in section 78c(a)(55)(A) of this title, any investment contract or certificate of interest or participation in any profit-sharing agreement or in any oil, gas or mineral royalty or lease (if such investment contract or interest is the subject of a registration statement with the Commission pursuant to the provisions of the Securities Act of 1933 [15 U.S.C. 77a et seq.]), any put, call, straddle, option, or privilege on any security, or group or index of securities (including any interest therein or based on the value thereof), or any put, call, straddle, option, or privilege entered into on a national securities exchange relating to foreign currency, any certificate of interest or participation in, temporary or interim certificate for, receipt for, guarantee of, or warrant or right to subscribe to or purchase or sell any of the foregoing, and any other instrument commonly known as a security. Except as specifically provided above, the term "security" does not include any currency, or any commodity or related contract or futures contract, or any warrant or right to subscribe to or purchase or sell any of the foregoing.

From SIPC Bylaw Article 6 (Assessments): Section 1(f):

The term "gross revenues from the securities business" includes the revenues in the definition of gross revenues from the securities business set forth in the applicable sections of the Act.

Section 3:

For purpose of this article:

- (a) The term "securities in trading accounts" shall mean securities held for sale in the ordinary course of business and not identified as having been held for investment.
- (b) The term "securities in investment accounts" shall mean securities that are clearly identified as having been acquired for investment in accordance with provisions of the Internal Revenue Code applicable to dealers in securities.
- (c) The term "fees and other income from such other categories of the securities business" shall mean all revenue related either directly or indirectly to the securities business except revenue included in Section 16(9)(A)-(L) and revenue specifically excepted in Section 4(c)(3)(C)[Item 2c(1), page 2].

Note: If the amount of assessment entered on line 2a of SIPC-7 is greater than 1/2 of 1% of "gross revenues from the securities business" as defined above, you may submit that calculation along with the SIPC-7 form to SIPC and pay the smaller amount, subject to review by your Examining Authority and by SIPC.

SIPC Examining Authorities:

ASE	American Stock Exchange, LLC
CBOE	Chicago Board Options Exchange, Incorporated
CHX	Chicago Stock Exchange, Incorporated

FINRA	Financial Industry Regulatory Authority
NYSE	Arca, Inc.
NASDAQ	OMX PHLX
SIPC	Securities Investor Protection Corporation

Navian Capital Securities, LLC
Profit & Loss
January through December 2017

	Jan 17	Feb 17	Mar 17	Apr 17	May 17	Jun 17	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17	TOTAL	Item No.
Ordinary Income/Expense														
Income														
Revenue														
Option Referral Fees	54,897.00	33,760.50	88,361.00	51,825.50	67,609.50	80,877.00	51,179.50	59,514.50	36,194.00	35,576.50	65,997.00	43,074.00	668,866.00	2c Deductions - (6)
Riskless Trade Spread	112,506.60	166,853.05	131,373.20	124,577.30	165,419.00	148,709.50	162,405.05	207,649.15	180,521.90	184,575.80	206,876.25	157,871.50	1,949,428.30	
Secondary Trading	30,159.49	16,244.72	21,330.85	22,731.36	12,008.31	12,830.15	20,301.92	16,770.59	25,937.93	20,098.35	20,771.76	27,772.55	246,957.98	
Interest on Inventory Trading	0.00	0.00	50.16	210.00	0.00	90.00	0.00	0.00	196.00	595.16	225.42	1.06	1,367.80	
Mutual Fund Referral Fees	2,375.59	2,547.37	2,769.43	2,861.57	3,040.24	3,096.74	3,145.07	3,173.87	3,319.88	3,467.63	3,500.00	-3,500.00	29,797.39	
Total Revenue	200,028.68	219,405.64	243,884.64	202,205.73	248,077.05	245,603.39	237,031.54	287,108.11	246,169.71	244,313.44	297,370.43	225,219.11	2,896,417.47	2a. Total Revenue
Total Income	200,028.68	219,405.64	243,884.64	202,205.73	248,077.05	245,603.39	237,031.54	287,108.11	246,169.71	244,313.44	297,370.43	225,219.11	2,896,417.47	
Gross Profit	200,028.68	219,405.64	243,884.64	202,205.73	248,077.05	245,603.39	237,031.54	287,108.11	246,169.71	244,313.44	297,370.43	225,219.11	2,896,417.47	
Expense														
Licensing & Registrations														
CUSIP Service Bureau	509.00	692.00	692.00	519.00	519.00	519.00	519.00	519.00	519.00	519.00	519.00	346.00	6,391.00	
Dues and Subscriptions	524.23	1,015.68	476.24	671.49	1,577.64	925.63	870.83	612.10	115.83	115.83	115.83	840.15	7,861.48	
FINRA / NASD Expense														
CRD Daily Balance Contributions	0.00	650.00	0.00	500.00	0.00	250.00	0.00	750.00	0.00	0.00	1,000.00	1,000.00	4,150.00	
Fingerprint Card Fee	0.00	0.00	10.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10.00	
FINRA Gross Income Assessment	0.00	0.00	0.00	6,756.06	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,756.06	
SIPC Fees	0.00	3,304.00	0.00	0.00	0.00	0.00	1,412.00	0.00	0.00	0.00	0.00	0.00	4,716.00	
FINRA / NASD Expense - Other	103.95	0.00	134.62	0.00	113.53	0.00	125.76	0.00	140.21	432.21	0.00	2,060.00	3,110.28	
Total FINRA / NASD Expense	103.95	3,954.00	144.62	7,256.06	113.53	250.00	1,537.76	750.00	140.21	432.21	1,000.00	3,060.00	18,742.34	
State of Delaware Incorporation	0.00	0.00	300.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	300.00	
Licensing & Registrations - Other	0.00	0.00	592.00	96.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	688.75	
Total Licensing & Registrations	1,137.18	5,661.68	2,204.86	8,543.30	2,210.17	1,694.63	2,927.59	1,881.10	775.04	1,067.04	1,634.83	4,246.15	33,983.57	
Professional Fees														
Audit Fees	1,033.33	1,033.34	1,033.33	1,033.33	1,033.34	1,033.33	1,033.33	1,033.34	1,033.33	1,033.33	1,583.34	1,083.33	13,000.00	
Total Professional Fees	1,033.33	1,033.34	1,033.33	1,033.33	1,033.34	1,033.33	1,033.33	1,033.34	1,033.33	1,033.33	1,583.34	1,083.33	13,000.00	
Marketing														
Promotional	0.00	0.00	0.00	29.00	29.00	1,141.80	0.00	29.00	29.00	1,975.04	29.00	29.00	3,290.84	
Marketing Distribution	11,391.25	13,167.61	20,631.25	14,362.50	21,124.50	24,168.75	16,488.75	21,989.50	17,028.00	9,088.75	22,282.50	12,980.00	204,703.36	
Total Marketing	11,391.25	13,167.61	20,631.25	14,391.50	21,153.50	25,310.55	16,488.75	22,018.50	17,057.00	11,063.79	22,311.50	13,009.00	207,994.20	
Clearing Fees														
Platform Fees	422.60	250.00	529.00	355.60	423.40	315.00	300.00	313.80	341.80	408.20	431.60	282.40	4,373.40	
COR Clearing Fees	6,453.85	6,414.47	6,680.21	6,334.96	6,293.94	6,027.18	6,134.60	5,827.59	6,911.13	7,125.55	6,157.48	6,068.77	76,429.73	
Total Clearing Fees	6,876.45	6,664.47	7,209.21	6,690.56	6,717.34	6,342.18	6,434.60	6,141.39	7,252.93	7,533.75	6,589.08	6,351.17	80,803.13	2c. Deductions - (3)
General and Administrative														
Bank Charges	162.50	199.00	175.50	248.00	178.50	201.50	167.50	180.50	242.50	126.50	126.50	147.50	2,156.00	
Business Insurance	114.92	114.91	114.92	114.91	114.92	114.92	114.91	114.92	114.92	114.91	114.91	143.43	1,407.50	
Cellular & Office Telephone	766.84	812.68	916.62	912.27	916.81	965.88	967.36	1,211.12	995.65	721.01	1,380.67	1,655.76	12,222.67	
Education & Training	0.00	100.00	0.00	79.39	0.00	0.00	124.00	0.00	318.62	0.00	0.00	0.00	622.01	
Internet Connectivity	373.99	1,402.83	842.09	832.75	850.81	847.85	861.65	792.53	754.29	816.76	699.48	699.48	9,774.51	
Office Rent														
Maintenance	0.00	68.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	68.42	
Office Rent - Other	8,504.33	8,504.33	8,504.33	8,504.33	8,504.33	8,504.33	8,504.33	8,504.33	8,504.33	8,504.33	8,504.33	8,504.33	102,051.96	
Total Office Rent	8,504.33	8,572.75	8,504.33	8,504.33	8,504.33	8,504.33	8,504.33	8,504.33	8,504.33	8,504.33	8,504.33	8,504.33	102,120.38	
Office Supplies	668.80	994.58	592.75	785.44	747.62	582.90	592.35	881.69	919.04	462.61	84.07	940.50	8,252.35	
Postage & Shipping	167.10	486.99	1,588.65	496.16	710.52	734.87	783.96	673.93	611.88	427.25	444.55	149.14	7,275.00	
Printing	0.00	119.22	180.47	0.00	101.47	360.32	0.00	20.00	24.82	161.22	300.76	1.44	1,269.72	
Technology & Server	6,901.18	7,516.50	9,196.42	8,508.41	7,132.23	7,009.61	7,816.29	7,012.23	7,219.49	6,943.58	7,177.28	7,475.08	89,908.30	
Utilities	375.00	375.00	375.00	375.00	375.00	375.00	375.00	262.05	375.00	375.00	375.00	375.00	4,387.05	

Navian Capital Securities, LLC
Profit & Loss
January through December 2017

	Jan 17	Feb 17	Mar 17	Apr 17	May 17	Jun 17	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17	TOTAL	Item No.
Total General and Administrative	18,034.66	20,694.46	22,496.75	20,856.66	19,632.21	19,697.18	20,307.35	19,653.30	20,080.54	18,653.17	19,207.55	20,091.66	239,395.49	
Business Travel														
Airfare	5,310.52	7,160.54	4,201.11	6,402.01	5,425.73	3,236.00	3,945.68	2,825.39	3,586.91	4,386.21	3,833.49	2,487.17	52,700.76	
Auto Mileage	509.86	768.73	1,608.75	1,300.06	1,179.80	539.29	968.90	1,481.43	287.84	182.33	146.06	611.30	9,584.35	
Auto Parking	909.84	1,379.25	966.45	1,195.01	1,283.18	1,050.53	1,162.74	983.94	1,003.47	859.27	1,251.31	928.35	12,983.34	
Auto Rental	1,074.68	2,377.52	923.26	3,553.23	1,535.33	766.17	1,243.52	1,097.70	1,743.44	1,372.21	1,008.08	1,538.71	18,233.85	
Auto Rental Fuel	51.74	299.22	142.40	601.39	311.53	23.01	172.66	105.18	121.55	225.49	374.10	213.65	2,641.92	
Hotel Expense	2,524.95	7,644.54	4,128.74	4,356.86	4,049.78	5,568.58	5,200.24	4,113.55	2,646.59	3,479.29	3,955.17	2,023.92	49,692.19	
Meals and Entertainment - 50%	3,287.08	4,967.72	4,892.36	4,756.71	8,106.76	7,513.62	8,149.30	5,084.54	9,198.24	7,784.29	5,001.47	10,946.21	79,688.30	
Taxi Fare	20.24	245.22	380.31	430.43	387.35	811.53	1,179.47	63.04	646.53	403.41	909.73	538.17	6,015.43	
Business Travel - Other	0.00	0.00	0.00	2,976.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	558.24	3,534.64	
Total Business Travel	13,688.91	24,842.74	17,243.38	25,572.10	22,279.46	19,508.71	21,922.51	15,764.77	19,234.57	18,692.50	16,479.41	19,845.72	235,074.78	
Compensation														
Salaries	65,312.52	69,479.18	68,390.83	49,062.52	47,332.44	49,308.73	49,687.52	50,122.30	47,266.88	45,437.51	38,875.01	42,833.34	623,108.78	
Sales Incentive Compensation	18,842.93	20,923.31	20,523.92	31,118.21	39,564.28	37,186.30	43,778.72	41,761.02	36,655.68	39,820.36	36,382.23	32,982.50	399,539.46	
ER Payroll Taxes	9,979.57	7,994.91	8,339.89	7,025.78	6,229.10	7,526.29	8,003.47	7,928.87	7,593.52	7,508.36	6,240.03	6,034.88	90,404.67	
Payroll Insurance	288.06	304.91	297.34	0.00	336.50	411.53	441.60	-154.16	252.98	74.31	214.53	277.21	2,744.81	
Payroll Processing	197.40	192.90	177.94	229.26	179.17	195.33	201.77	197.25	180.37	199.83	178.43	191.89	2,321.54	
Total Compensation	94,620.48	98,895.21	97,729.92	87,435.77	93,641.49	94,828.18	102,113.08	99,855.28	91,949.43	93,040.37	81,890.23	82,319.82	1,118,119.26	
Management Fees														
Tim Bonacci	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	100,000.08	
Total Management Fees	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	8,333.34	100,000.08	
Benefits														
Health Insurance														
H.S.A Processing Fees	18.00	12.00	12.00	12.00	12.00	9.00	9.00	9.00	9.00	9.00	9.00	9.00	129.00	
Tim Bonacci	1,605.87	1,605.87	1,605.87	1,605.87	1,605.87	1,605.87	1,605.87	1,605.87	1,538.50	1,147.22	1,147.22	1,148.76	17,828.66	
Tim Bonacci - HSA	562.50	562.50	562.50	562.50	562.50	562.50	562.50	562.50	562.50	562.50	562.50	562.50	6,750.00	
Health Insurance - Other	4,361.47	4,392.99	4,366.06	4,409.93	1,127.45	2,460.09	1,660.81	6,674.80	3,449.41	3,388.92	3,388.92	3,410.34	43,091.19	
Total Health Insurance	6,547.84	6,573.36	6,546.43	6,590.30	3,307.82	4,637.46	3,838.18	8,852.17	5,559.41	5,107.64	5,107.64	5,130.60	67,798.85	
401k Matching Contributions	575.60	600.01	600.01	992.52	625.01	625.01	971.21	625.01	625.01	1,049.18	655.01	980.49	8,924.07	
Total Benefits	7,123.44	7,173.37	7,146.44	7,582.82	3,932.83	5,262.47	4,809.39	9,477.18	6,184.42	6,156.82	5,762.65	6,111.09	76,722.92	
Total Expense	162,239.04	186,466.22	184,018.48	180,439.38	178,933.68	181,810.57	184,369.94	184,158.20	171,900.60	165,574.11	163,791.93	161,391.28	2,105,063.43	
Net Ordinary Income	37,789.64	32,939.42	59,866.16	21,766.35	69,143.37	63,792.82	52,661.60	102,949.91	74,269.11	78,739.33	133,578.50	63,827.83	791,324.04	
Other Income/Expense														
Other Income	0.00	0.00	0.00	0.50	172.00	0.00	0.00	0.50	0.00	0.00	0.50	0.00	173.50	
Interest Earned	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.00	0.00	0.10	
Total Other Income	0.01	0.01	0.01	0.51	172.01	0.01	0.01	0.51	0.01	0.01	0.50	0.00	173.60	
Other Expense														
Depreciation Expense	568.78	551.17	552.35	549.98	537.13	504.49	472.16	458.49	440.53	422.58	364.45	306.32	5,728.43	
Interest Expense	475.25	439.73	572.87	584.90	529.07	616.59	600.48	532.40	655.47	703.97	626.14	1,075.59	7,412.46	
Total Other Expense	1,044.03	990.90	1,125.22	1,134.88	1,066.20	1,121.08	1,072.64	990.89	1,096.00	1,126.55	990.59	1,381.91	13,140.89	
Net Other Income	-1,044.02	-990.89	-1,125.21	-1,134.37	-894.19	-1,121.07	-1,072.63	-990.38	-1,095.99	-1,126.54	-990.09	-1,381.91	-12,967.29	
Net Income	36,745.62	31,948.53	58,740.95	20,631.98	68,249.18	62,671.75	51,588.97	101,959.53	73,173.12	77,612.79	132,588.41	62,445.92	778,356.75	